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Securities code: 8052 June 9, 2023

## To Shareholders with Voting Rights:

Masashi Koda President & COO TSUBAKIMOTO KOGYO CO., LTD. 3-3-20 Umeda, Kita-ku, Osaka-shi, Osaka, 530-0001, Japan

# NOTICE OF THE 120th ANNUAL GENERAL MEETING OF SHAREHOLDERS

### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

We hereby inform you that the 120th Annual General Meeting of Shareholders of TSUBAKIMOTO KOGYO CO., LTD. (the "Company") will be held as described below.

The Company has, for convening this General Meeting of Shareholders, provided information contained in the Reference Documents for the General Meeting of Shareholders, etc. electronically (Electronic Provision Measures Matters). The information has been placed on the Company's website and Tokyo Stock Exchange's website as "Notice of the 120th Annual General Meeting of Shareholders" Please access any one of the websites to check it.

<The Company's website>

https://www.tsubaki.co.jp/ja/ir/library/meeting/ (Japanese website)

<Tokyo Stock Exchange's website (Listed Company Search)> https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do

Please enter "Tsubakimoto Kogyo" in "Issue name (company name)" or "8052" in "Code" to search, then click on "Basic information" and "Documents for public inspection/PR information" to review the matters.

Instead of attending the meeting in person, you may exercise your voting rights via the Internet or in writing. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights by 5:15 p.m. on Wednesday, June 28, 2023, Japan time.

(Please refer to the Guide to Exercising Voting Rights on page 3.)

1. Date and Time: Thursday, June 29, 2023, at 10:00 a.m. Japan time

(Reception will open at 9:30 a.m.)

**2. Place:** Conference Room at the Company

3rd floor, Meiji Yasuda Life Osaka Umeda Building 3-3-20 Umeda, Kita-ku, Osaka-shi, Osaka, Japan

## 3. Meeting Agenda:

Matters to be reported:1. The Business Report and Consolidated Financial Statements for the

Company's 120th Fiscal Year (April 1, 2022 - March 31, 2023) and results of audits by the Accounting Auditor and the Board of Corporate

Auditors of the Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 120th Fiscal Year (April 1, 2022 - March 31, 2023)

#### Proposals to be resolved:

Proposal 1: Appropriation of Surplus Proposal 2: Election of Seven (7) Directors

**Proposal 3:** Election of One (1) Substitute Corporate Auditor

End

- If the Electronic Provision Measures Matters are revised, the Company will post that effect and matters before and after the revision on each of the relevant websites.
- The distributed paper copy doubles as the documents including the Electronic Provision Measures Matters based on the request to distribute the paper copy. Pursuant to laws and regulations, as well as the Articles of Incorporation, the following matters are not included. The paper copy is part of documents audited by Corporate Auditors and the Accounting Auditor in preparing Audit Reports.
  - ☐Business Report

Principal business, Major business locations, Status of employees, Major lenders, Matters concerning the Company's shares, Matters concerning stock acquisition rights of the Company, etc., Status of accounting auditors, Systems to ensure the appropriateness of business activities and status of operation of the systems

☐ Consolidated Financial Statements

Consolidated Statements of Changes in Equity, Notes to Consolidated Financial Statements

□ Non-consolidated Financial Statements

Non-consolidated Statements of Changes in Equity, Notes to Non-consolidated Financial Statements

# **Guide to Exercising Voting Rights**

## When exercising your voting rights in advance

Exercising your voting rights via the Internet, etc. (Exercise deadline: To be exercised no later than Wednesday, June 28, 2023 at 5:15 p.m. Japan time)

Please access the website (https://www.web54.net), with your smart phone, personal computer, or etc. and indicate "for" or "against" for each proposal by following the instructions displayed on the screen. (Japanese website)

Exercising your voting rights in writing (by postal mail) (Exercise deadline: To be arrived no later than Wednesday, June 28, 2023 at 5:15 p.m. Japan time)

Please indicate "for" or "against" for each proposal on the enclosed Voting Rights Exercise Form, and return it to us so that it arrives by the exercise deadline.

If neither approval nor disapproval of a proposal is indicated on the Voting Rights Exercise Form, it shall be deemed a vote of approval for proposals.

- If you exercise your voting rights both in writing and via electronic or magnetic means (the Internet, etc.), we will treat the latter as a valid exercise of your voting rights.
- If you exercise your voting rights more than once via electronic or magnetic means (the Internet, etc.), we will treat the last exercise as a valid exercise of your voting rights.

## When attending the General Meeting of Shareholders

Date and Time of the General Meeting of Shareholders: Thursday, June 29, 2023 at 10:00 a.m. Japan time (Reception starts at 9:30 a.m.)

When attending the meeting on the day, please submit the enclosed Voting Rights Exercise Form to the reception desk.

\* If you intend to exercise your voting rights by proxy, only one (1) shareholder with voting rights can act as your proxy.

In this case, the proxy will be required to submit written proof of his/her right of proxy.

# Reference Documents for the General Meeting of Shareholders

## **Proposals and References**

## **Proposal 1:** Appropriation of Surplus

The Company proposes to appropriate its surplus as follows.

## 1. Matters concerning year-end dividend

The Company's basic policy is to provide shareholders with appropriate dividends in proportion to profit or loss during the period, and to enhance internal reserve required to invest in mid- to long-term growth and to stabilize the financial foundation.

In accordance with the above policy, we propose the year-end dividend for the fiscal year under review as follows, including an increase of 10 yen per share in the ordinary dividend with the favorable business results, as well as a special dividend of 10 yen per share to express our appreciation for support from shareholders as consolidated net sales recovered to the 100 billion yen level.

Accordingly, the annual dividend for the fiscal year under review will be 150 yen per share, including the interim dividend of 30 yen per share.

Type of dividend property

Cash

Allotment of dividend property to shareholders and the total amount thereof

120 yen per share of common stock of the Company

Of which:

Ordinary dividend 110 yen
Special dividend 10 yen
Total amount: 758,888,640 yen

Effective date of appropriation of surplus

Friday, June 30, 2023

### 2. Matters concerning appropriation of surplus

In order to ensure the sound development of the management and in comprehensive consideration of the future business environment, we propose the appropriation of surplus as follows.

Surplus item to be increased and amount thereof

General reserve 2,400,000,000 yen

Surplus item to be decreased and amount thereof

Retained earnings brought forward 2,400,000,000 yen

# **Proposal 2:** Election of Seven (7) Directors

The terms of office of all seven (7) Directors will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of seven (7) Directors is proposed. The Company has voluntarily set up the Nomination & Remuneration Committee, where Independent Outside Directors account for a majority of its members, and has received a report that the nomination of all the candidates listed below are appropriate.

The candidates for Director are as follows.

No.		Name	Current positions and responsibilities at the Company	Attendance at the Board of Directors meetings (the 120th fiscal year)
1	[Reappointment]	Tetsuya Tsubakimoto	Chairman (Representative Director) & CEO; overseeing Overseas Business	13/13
2	[Reappointment]	Masashi Koda	President (Representative Director) & COO; in charge of Strategic Management	13/13
3	[Reappointment]	Hiroshi Kasugabe	Director, Executive Managing Officer; overseeing Corporate Administration; General Manager, Corporate Administration Center; in charge of Internal Auditing, Legal Affairs, Credit Control, Public Relations, Internal Control, Risk Management, and Compliance	13/13
4	[Reappointment]	Hiroyuki Ito	Director, Executive Managing Officer; overseeing Sales and Strategic Business Development; General Manager, Strategic Business Development Center; in charge of Engineering Department	12/13
5	[Reappointment] [Outside] [Independent]	Kenichi Atarashi	Outside Director	12/13
6	[Reappointment] [Outside] [Independent]	Hideki Ninomiya	Outside Director	13/13
7	[Reappointment] [Outside] [Independent]	Yumiko Yasuhara	Outside Director	10/10

<sup>\*</sup> With regard to Ms. Yumiko Yasuhara, the attendance at the Board of Directors meetings after she took office as Director on June 29, 2022 is stated.

[Reappointment] : Candidate for reappointment [Outside] : Candidate for Outside Director

[Independent] : Candidate for Independent Officer under the rules of Tokyo Stock Exchange, Inc.

Apr. 1989  Joined the Company  Jun. 1991  Director  Jun. 1993  Executive Director (Representative Director)  President (Representative Director)  Jul. 2005  President (Representative Director); overseeing SRS  Business  Jul. 2007  President (Representative Director); overseeing  Overseas Business	No.	Name (Date of birth)	Care	Career summary, positions and responsibilities			
[Attendance at the Board of Directors meetings] 13/13   Oct. 2011   President (Representative Director); General Manager, Strategic Business Development Center Chairman (Representative Director); in charge of Overseas Business  Apr. 2019   Chairman (Representative Director) & CEO Jun. 2021   Chairman (Representative Director) & CEO; overseeing Overseas Business (current position)    [Significant concurrent position]   Not applicable   Significant concurrent position]	1	(March 11, 1955)  [Reappointment]  [Attendance at the Board of Directors meetings]	Jun. 1991 Jun. 1993 Jun. 1997 Jul. 2005 Jul. 2007 Oct. 2011 Jun. 2018 Apr. 2019 Jun. 2021 [Significant cond	Director Executive Director (Representative Director) President (Representative Director) President (Representative Director); overseeing SRS Business President (Representative Director); overseeing Overseas Business President (Representative Director); General Manager, Strategic Business Development Center Chairman (Representative Director); in charge of Overseas Business Chairman (Representative Director) Chairman (Representative Director) & CEO Chairman (Representative Director) & CEO coverseeing Overseas Business (current position)	32,849		

Mr. Tetsuya Tsubakimoto has long served as a Representative Director of the Company and has exercised great leadership to lead the Company. A broad perspective and management skills based on the experience are essential to the management of the Company. The Company therefore believes that he will continue to appropriately execute his duties as a Director.

No.	Name (Date of birth)	(	Number of shares of the Company held	
2	Masashi Koda (November 8, 1958)  [Reappointment]  [Attendance at the Board of Directors meetings]  13/13	Apr. 1981 Apr. 2005 Apr. 2010 Oct. 2013 Jun. 2015 Jun. 2016 Jun. 2018 Apr. 2019 Jun. 2019 Jun. 2022 [Significant Not applicab	Joined the Company Manager, Eastern Japan Sales Division, Global Business Promotion Group President, TSUBACO SINGAPORE PTE. LTD. Manager, Strategic Management Center; Manager, Market Planning Department, Strategic Management Center, the Company Manager, Tokyo Strategic Management Department, Strategic Management Center Director, Corporate Officer; General Manager, Strategic Management Center (in charge of Planning, Public Relations, and Compliance) President (Representative Director); in charge of Strategic Management; General Manager, Strategic Management Center (in charge of Planning and Public Relations) President (Representative Director) President (Representative Director) & COO President (Representative Director) & COO Concurrent position]	

Mr. Masashi Koda has demonstrated his skills in the overseas business as President of an overseas subsidiary and in other roles. He has also engaged in business execution in strategic management and other fields and has served as a Representative Director of the Company since June 2018. He has a wealth of experience, track record, and knowledge.

The Company therefore believes that he will continue to leverage these insights to the management of the Company and appropriately execute his duties as a Director.

Career summary, positions and responsibilities   Campany held
I Not annicolate

Mr. Hiroshi Kasugabe has long engaged in business execution in the corporate administration and has a wealth of experience and knowledge concerning information management, finance and accounting, human resources and general affairs, and legal affairs.

The Company therefore believes that he will continue to leverage these insights to the management of the Company and appropriately execute his duties as a Director.

No.	Name (Date of birth)	Care	Career summary, positions and responsibilities			
		Apr. 1969	Joined the Company	Company held		
		Apr. 1992	Representative Director & President, Tsubaco			
			Hokkaido Sales Co.,Ltd. (currently Tsubaco Kitanihon Co,,Ltd.)			
		Jun. 2005	Director, the Company			
		Jun. 2007	Director, Corporate Officer			
		Jul. 2007	Director, Corporate Officer; Deputy General			
			Manager, Eastern Japan Sales Headquarters; in			
			charge of Power Transmission			
		Jun. 2013	Director, Corporate Officer; General Manager,			
	Hiroyuki Ito		Eastern Japan Sales Headquarters			
	(April 3, 1946)	Jun. 2014	Executive Managing Officer; General Manager,			
			Eastern Japan Sales Headquarters			
	[Reappointment]	Jun. 2016	Director, Managing Officer; General Manager, Eastern Japan Headquarters			
	[Attendance at the Board of Directors meetings]	Jun. 2018	Director, Executive Managing Officer; overseeing Sales and Strategic Business Development; General Manager, Strategic Business Development Center; in charge of Engineering Department	4,448		
4	12/13	Jun. 2020	Director, Executive Managing Officer; overseeing Sales and Strategic Business Development; General Manager, Strategic Business Development Center; in charge of Strategic Management and Engineering Department			
		Jun. 2022	Director, Executive Managing Officer; overseeing Sales and Strategic Business Development; General Manager, Strategic Business Development Center; in charge of Engineering Department (current position)			
			current position]			
		Not applicable				

Mr. Hiroyuki Ito has engaged in corporate management as a Director of the Company and its subsidiary and taken charge of sales, strategic business development, and engineering. He has a wealth of experience, track record, and knowledge concerning corporate management and sales.

The Company therefore believes that he will continue to leverage these insights to the management of the Company and appropriately execute his duties as a Director.

No.	Name (Date of birth)	Career summary, positions and responsibilities		Number of shares of the Company held
5	Kenichi Atarashi (November 13, 1958)  [Reappointment]     [Outside]     [Independent]  [Attendance at the Board of Directors meetings]     12/13  [Term of office as Director (at the conclusion of this meeting)]     12 years	Representative D	Joined SUMITOMO CORPORATION President, Atarashi Co., Ltd Representative Director, MG Atarashi Corporation (currently Atarashi Engineering Corporation) Representative Director & President (current position) Representative Director & President, Atarashi Co., Ltd. (current position) Outside Director, the Company (current position) current positions] Director & President, Atarashi Co., Ltd. Director & President, Atarashi Komusho Co., Ltd.	3,519

[Reason for nomination as a candidate for Outside Director and expected roles]

Mr. Kenichi Atarashi has long served as a corporate manager and has a wealth of experience and knowledge. The Company therefore believes that he will appropriately execute his duties as an Outside Director of the Company.

When elected, he is expected to continue to monitor decision making of the Board of Directors of the Company and business execution of the management from an objective standpoint, especially in the nomination and remuneration field.

No.	Name (Date of birth)	Career summary, positions and responsibilities		Number of shares of the Company held
6	Hideki Ninomiya (March 15, 1955)  [Reappointment] [Outside] [Independent]  [Attendance at the Board of Directors meetings] 13/13  [Term of office as Director (at the conclusion of this meeting)] 7 years	Jul. 1990 Dir Jul. 1992 Ma Jul. 2000 Rep pos Jun. 2009 Rep MA Apr. 2011 Rep SH Jun. 2016 Our [Significant concurrer Representative and Ex Ltd. Representative Direct	xecutive Director, HAYAKOMA UNYU Co., tor & President, HAYAKOMA SHOJI Co., Ltd. tor & President, HAYAKOMA MARINE	970

[Reason for nomination as a candidate for Outside Director and expected roles]

Mr. Hideki Ninomiya has a wealth of experience and knowledge of company management. The Company therefore believes that he will appropriately execute his duties as an Outside Director of the Company.

When elected, he is expected to continue to monitor decision making of the Board of Directors of the Company and business execution of the management from an objective standpoint, especially in the nomination and remuneration field.

No.	Name (Date of birth)	Career summary, positions and responsibilities	Number of shares of the Company held
	Yumiko Yasuhara (November 30, 1983) [Reappointment] [Outside] [Independent]	Dec. 2012 Registered as an attorney in Osaka Bar Association Joined Takeyama Law Office (current position) Jun. 2022 Outside Director, the Company (current position)	
	[Attendance at the Board of Directors meetings]	[Significant concurrent position] Attorney, Takeyama Law Office	111
7	[Term of office as Director (at the conclusion of this meeting)] 1 year		

[Reason for nomination as a candidate for Outside Director and expected roles]

Although Ms. Yumiko Yasuhara has no experience in directly engaging in company management, she has professional knowledge accumulated as an attorney. The Company therefore believes that she will appropriately execute her duties as an Outside Director of the Company.

When elected, she is expected to continue to monitor decision making of the Board of Directors of the Company and business execution of the management from an objective standpoint, especially in the fields of legal and compliance, finance and accounting, and labor.

[Special notes concerning the candidates for Director]

- Special interests with the Company
  There are no special interests between each candidate for Director and the Company
- Matters concerning the candidates for Outside Director
   Mr. Kenichi Atarashi, Mr. Hideki Ninomiya, and Ms. Yumiko Yasuhara are candidates for Outside Director.
- Matters concerning the Independent Officers

  The Company has designated Mr. Kenichi Atarashi, Mr. Hideki Ninomiya, and Ms. Yumiko Yasuhara
  as independent officers under the rules of Tokyo Stock Exchange, Inc. (TSE) and notified TSE
  accordingly. If they are elected as originally proposed, they will continue to serve as Independent Officers.
- Outline of the liability limitation agreement with the candidates for Director The Company has entered into an agreement with Mr. Kenichi Atarashi, Mr. Hideki Ninomiya, and Ms. Yumiko Yasuhara pursuant to Article 427, Paragraph 1 of the Companies Act, to limit their liability for damages under Article 423, Paragraph 1 of the said Act to the amount stipulated by laws and regulations. If they are elected as originally proposed, the Company intends to continue the agreement.
- Outline of the directors and officers liability insurance contract to insure the candidates for Director The Company has entered into a directors and officers liability insurance contract with an insurance company as stipulated in Article 430-3, Paragraph 1 of the Companies Act, and intends to renew the insurance contract in October 2023. The said insurance contract covers damages that may arise when insured directors and officers assume liability for the execution of their duties or receive a claim related to the pursuit of such liability.

If each candidate is elected as originally proposed, all the candidates will be insured under the said insurance contract.

[Reference]
Skill matrix of Directors and Corporate Auditors after the conclusion of this Annual General Meeting of Shareholders (tentative)

			■ Male	Skills (knowledge, experience, ability) that the Company expects						
	Name	Name		Corporate management	Sales/ Marketing	Finance/ Accounting	Legal/ Compliance	DX/IT	ESG	Internationality
	Tetsuya Tsubakimoto		•	0	0	0	0	0	0	0
	Masashi Koda			0	0	0	0	0	0	0
	Hiroshi Kasugabe			0		0	0	0	0	
Directors	Hiroyuki Ito		•	0	0		0		0	0
S	Kenichi Atarashi	Outside Independent	•	0	0	0			0	0
	Hideki Ninomiya	Outside Independent	•	0	0	0		0	0	
	Yumiko Yasuhara	Outside Independent	•			0	0		0	
Со	Kaoru Yamakita					0	0	0	0	
rporat	Osamu Ogawara				0		0		0	0
Corporate Auditors	Hitoshi Kobayashi	Outside				0	0		0	0
tors	Naomichi Yamamoto	Outside Independent	•			0	0		0	

<sup>\*</sup> These are the knowledge, experience, and ability expected of each Director or Corporate Auditor and do not show all the skills each possesses.

<sup>\*</sup> The Directors above are those to be appointed if Proposal 2 is approved and resolved as originally proposed.

## **Proposal 3:** Election of One (1) Substitute Corporate Auditor

The effect of the election of the current substitute Corporate Auditor will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of one (1) substitute Corporate Auditor is proposed in advance, in the event that the number of Corporate Auditors falls below the number stipulated by laws and regulations.

The consent of the Board of Corporate Auditors has been obtained for this proposal.

The candidate for substitute Corporate Auditor is as follows.

Name (Date of birth)	Caran summary and nasitions		
Yoshihito Ueno (April 9, 1976)	Oct. 2000  Jun. 2006  May 2007  Mar. 2008  May 2015  Jan. 2016  Dec. 2020  [Significant cor Attorney, Ueno	Registered as an attorney in Dai-Ichi Tokyo Bar Association Joined Nagashima, Ohno & Tsunematsu Graduated from The University of Chicago, The Law School (LL.M.) Graduated from Georgetown University, Georgetown Law (LL.M. in Taxation) Joined Tokyo Aoyama Aoki Koma Law Office (currently Baker & McKenzie) Established Ueno Law Office (current position) Registered as an Associate Member in the Japanese Institute of Certified Public Accountants (current position) Auditor, Toda-Naruo Foundation (current position) neurrent position] Law Office	0

[Reason for nomination as a candidate for substitute Outside Corporate Auditor]

Although Mr. Yoshihito Ueno has no experience in directly engaging in company management, he has professional knowledge accumulated as an attorney. The Company therefore believes that he will appropriately execute his duties as an Outside Corporate Auditor by leveraging his knowledge in the auditing system of the Company when he assumes office as an Outside Corporate Auditor.

Notes: 1. There are no special interests between Mr. Yoshihito Ueno and the Company.

- 2. Mr. Yoshihito Ueno is a candidate for substitute Outside Corporate Auditor.
- 3. If Mr. Yoshihito Ueno assumes office as an Outside Corporate Auditor, he will be designated as an Independent Officer.
- 4. If Mr. Yoshihito Ueno assumes office as an Outside Corporate Auditor, pursuant to Article 427, Paragraph 1 of the Companies Act, the Company intends to enter into an agreement with him to limit his liability for damages under Article 423, Paragraph 1 of the said Act to the amount stipulated by laws and regulations.
- 5. The Company has entered into a directors and officers liability insurance contract with an insurance company as stipulated in Article 430-3, Paragraph 1 of the Companies Act, and intends to renew the insurance contract in October 2023. The said insurance contract covers damages that may arise when insured directors and officers assume liability for the execution of their duties or receive a claim related to the pursuit of such liability.

If Mr. Yoshihito Ueno assumes office as an Outside Corporate Auditor, he will be insured under the said insurance contract.